

TARIQ ZAKA



Tariq Zaka

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Professional Summary

Tariq Zaka is a highly experienced and well-respected figure in the real estate industry, with a distinguished career spanning over four decades. As a **real estate agent, developer, contractor, builder**, and the owner of a **commercial loan brokerage firm**, Tariq brings a 360-degree understanding of the real estate development and construction landscape.

Mr. Zaka, cultivated strong and enduring relationships across the industry—with lenders, banks, mortgage companies, insurance firms, institutional investors, credit unions, private investors, builders, contractors, developers, architects, and engineers.

He is the driving force behind **Luxor-Builders & Developers LLC**, **Texas Commercial Capital Source LLC**, and also serves as an independent real estate agent with **Champion Real Estate Group**. His extensive portfolio includes successful projects in **residential, commercial, retail, and senior housing development**, along with countless real estate sales and resales.

Tariq is known for his exceptional ability to **put together and manage entire development projects from start to finish**. His strong relationships with **builders, developers, contractors, architects, civil and structural engineers** allow him to orchestrate each phase of a project with precision and professionalism. With all the right pieces in place, he delivers results that are timely, efficient, and of the highest quality.

Whether it's structuring a complex deal, securing financing, or overseeing construction, Tariq Zaka offers unmatched value through his **comprehensive expertise, vast network, and commitment to excel**

Education

- **Bachelor of Science**, Government College of Murree, Pakistan (1973)
- **Real Estate Sales Agent License**, Champions School of Real Estate, Texas (2010)

Professional Background

President | Luxor-Builders & Developers LLC

Houston, TX | January 2003 – Present

Founder and President of a full-service residential and commercial construction and development firm specializing in:

- Custom luxury homes tailored to client lifestyles and preferences
- Multi-family housing developments
- Light commercial projects
- Senior Living, Assisted Living, Memory Care.

Under Mr. Zaka's leadership, Luxor-Builders has successfully completed and sold a wide range of real estate projects across Houston, maintaining a reputation for quality, craftsmanship, and integrity.

President | Texas Commercial Capital Source LLC

Houston, TX

Founder of a private commercial lending brokerage firm that provides strategic financing solutions for real estate and business ventures.

Independent Real Estate Agent | Champion Real Estate Group

Houston, TX | Over 15 years

Licensed real estate professional assisting buyers, sellers, and investors with property transactions in the Greater Houston area.

Senior Living Development & Operations

Extensive experience in the development of senior living, assisted living and memory care new development projects in Houston.

Early Career.

Mr. Zaka began his professional journey in Pakistan after earning his degree from the Government College of Murree. He entered the fields of real estate development, construction, and hospitality, gaining valuable industry experience. After relocating to the United States in 1988, he ventured into the retail industry, building and selling multiple successful businesses while continuing his passion for real estate and development.

Community Involvement

Tariq Zaka is committed to community engagement and leadership. In 2009, he was elected President of the Pakistan Chambers of Commerce-USA (PCC-USA), one of the most influential business organizations for Pakistani-Americans in the U.S. Under his leadership, PCC-USA forged key partnerships with the Karachi, Lahore,

and Islamabad Chambers of Commerce in Pakistan and established the first public-private collaboration with the Trade Development Authority of Pakistan (TDAP).

Core Competencies

- Strategic Planning & Execution
- Real Estate Development & Investment
- Financial Structuring & Capital Sourcing
- Custom Home & Commercial Construction
- Senior Housing Operations
- Cross-Cultural Business Leadership

Languages

- English
- Urdu
- Hindi
- Punjabi